

# BEWARE OF COPY-CATS

(They can Never be original)

**Koha:** Why Introduced it in India & When?

**Koha:** Who took it to 15 countries from India & When?

**Koha:** Who introduced the Free Services Model & When?

## Different Questions but Same Answer

### Team @ BestBookBuddies

(First, in 2008, Known as Indserve Infotech P. Ltd.)

(Secondly as OpenLX Technologies P. Ltd.)

(Now, as Best Book Buddies Technologies P. Ltd.)

## Go with the Original

Get the Best from Innovative Thinkers/Doers

## Get Koha Services Free forever

(Cloud Implementation, Hosting, Maintenance, Upgrades)



**BestBook Buddies Technologies Pvt. Ltd.**

*(DIPP Recognized StartUp)*

PAN : AAHCB2030M - TAN : DELB17556A - CIN NO. U74999 DL2017 PTC316465

**E-commerce enabled Social Network for Readers, Authors, Publishers**

Corporate Office: F-34/5, First Floor, Okhla Phase-II New Delhi - 110020, INDIA

Phones: +91-11-2638-5035, +91-98101-20918, Email: [info@bestbookbuddies.com](mailto:info@bestbookbuddies.com)

18 October 2018.

To:  
VC / CHAIRPERSON / DIRECTOR / PRINCIPAL / LIBRARIAN  
**INSTITUTE NAME**

**KIND ATTN.: LIBRARIAN**

**SUB.: KOHA (OPEN SOURCE LIBRARY MANAGEMENT SOFTWARE), FOR YOUR LIBRARY.**  
**REF. : YOUR REQUIREMENT.**

Dear Sir,

With reference to the above, and in continuation of the work done by us for over 565 Libraries across 29 countries, we are glad to submit a very special offer for the migration of your exiting KOHA – LMS to our cloud server, and its AMC, as detailed below:

Sl. No.	Particulars – Description	Cost (INR) For In-house Server Implementation	Cost (INR) For Cloud Server Implementation Without Advertisements	Cost (INR) For Cloud Server Implementation With Advertisements  <b>BEST OPTION</b>
	<b>SERVER SPECIFICATIONS &amp; REQUIREMENTS: SERVER GRADE COMPUTER WITH DEBIAN LINUX VER 8.X HAVING 8 GB RAM AND 500/1000 GB HARD DISK</b>	<b>PROVIDED BY YOU AT YOUR INSTITUTION</b>	<b>NOT REQUIRED WE HOST ON OUR CLOUD</b>	
	<b>ADVERTISEMENTS (MAXIMUM 2 PER SCREEN-VIEW)</b>	<b>NONE</b>	<b>NONE</b>	<b>YES</b>
1.	<b>HOSTING :</b>	<b>NOT APPLICABLE</b>	<b>CHARGED as per point # 7</b>	<b>FREE OF COST</b>
2.	<b>Installation, Implementation :</b>  KOHA (latest stable version) will be provided, Configured and Customized (integrated with your current OPAC page's web-site's look-and-feel, for which you will provide us with the necessary backup, logos in ready-to-use PNG format), with all standard KOHA features and reports (as detailed in this offer).	<b>60,000-00</b>	<b>36,000-00</b>	<b>FREE OF COST</b>
		<b>On your In-house server with Debian Linux ver 8.x installed with SSH access.</b>	<b>Fresh Implementation on our Cloud server including Hosting charges for the year.  Thus you will not need to invest in any Hardware purchase nor its maintenance.</b>	
3.	<b>E-mail / Phone support (for upto 15 incidents) – Optional :</b>	<b>20,000-00 From 2<sup>nd</sup> year</b>	<b>20,000-00 From 2<sup>nd</sup> year</b>	<b>Domain support extra Rs.10,000-00, only if required, From 2<sup>nd</sup> year. Free through BBB Group.</b>



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Sl. No.	Particulars – Description	Cost (INR) For In-house Server Implementation	Cost (INR) For Cloud Server Implementation Without Advertisements	Cost (INR) For Cloud Server Implementation With Advertisements  <b>BEST OPTION</b>
4.	<b>Data Migration from Existing format/s to Latest stable version of KOHA :</b> All your available records will be Migrated from existing XLS, Koha or Proprietary formats, for which you will provide the complete SQL backup. We can take the backup through remote access, if required.	a). Rs. 0.50 per record from XLS or Proprietary formats.  b). Free of cost from existing Koha if available.	a). Rs. 0.50 per record from XLS or Proprietary formats.  b). Free of cost from existing Koha if available.	a). FREE OF COST from XLS / Koha (One time)  b). Rs. 0.50 per record Proprietary formats, <b>subject to maximum billing of Rs. 30,000-00</b>
5.	<b>Customization As Per your Requirements :</b> Basic customization of OPAC page (its color scheme, putting your logo, name, contact information and links), will require the images in high-resolution PNG format from you along-with the order.	<b>FREE OF COST FOR BASIC OPAC</b> Additional Customization of OPAC, if required will be charged extra.  Charges for Special OPAC page, by converting your OPAC page into a complete website, a 6-page theme will cost you INR 10,000-00. Extra pages will be @ INR 1,600-00 per page.		
6.	<b>KOHA usage Training – Optional (Only if required) :</b>  Two-days, optional on-site basic user & administration training on KOHA for 2 to 4 persons, in English/Hindi language using your infrastructure. Usually, 2 days' training is sufficient.  Schedule to be fixed mutually.	@ Rs. 15,000-00 per day using your resources, plus lodging & boarding extra @ actuals or at your Campus Guest House.  <b>FREE Training Videos are available at: <a href="http://www.bestbookbuddies.com">www.bestbookbuddies.com</a></b>		
7.	<b>a). AMC - Annual Software maintenance (From 2<sup>nd</sup> year) including and Post Installation Services</b>	a). AMC @ Rs. 30,000-00 per year from 2 <sup>nd</sup> year.	a). 3,500-00 per month or 36,000-00 per year including HOSTING	a). FREE OF COST
8.	<b>Upgrade to next Stable version:</b>	10,000-00	0-00	0-00
9.	Charges for SIP-II integration, <b>only, as &amp; when needed for RFID integration. This point is for your information and record.</b>	50,000-00 <b>Applicable, Only when you buy RFID equipment</b>		
10.	All the migration work, if required, will be done remotely for which you will provide us the remote access through SSH and Teamviewer, as required.  Visits, if needed by you, will cost extra. For the successful completion of this work, no visits are needed by us.	6,000-00 per Day plus lodging & boarding extra @ actuals or at your Campus Guest House.	<b>Not required, as the implementation is Cloud based</b>	



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## SPECIFIC DELIVERABLES AS PER YOUR REQUIREMENTS

KOHA (latest stable version, bar-code-enabled) will be Installed, Configured and Customized as per details given below, with all standard KOHA reports and features, on the chosen server option, ready for data-entry and use.

### Additional Points :

Description	Cost (INR) For In-house Server Implementation	Cost (INR) For Cloud Server Implementation Without Advertisements	Cost (INR) For Cloud Server Implementation With Advertisements
<b>Customization, if &amp; when required</b>	1,000-00 per man hour for OPAC related tasks; 1,500 per man month for programming tasks		
<b>Taxes</b>	Taxes extra as applicable. Currently, the applicable GST is 18% on all prices mentioned.		
<b>Schedule of work</b>	a). Implementation within 3 to 10 days from receipt of formal P.O., subject to prior work at hand.  b). Data Migration within 4 to 12 days of getting the database access and the status of current data.	a). Implementation within 3 to 7 days from receipt of formal P.O., subject to prior work at hand.  b). Data Migration within 4 to 12 days of getting the database access and the status of current data.	a). Implementation within 3 to 5 days from online registration of your Library at <a href="http://www.bestbookbuddies.com/register">www.bestbookbuddies.com/register</a>  b). Data Migration within 4 to 12 days of getting the database access and the status of current data.
<b>Payment Terms</b>	50% Advance and balance within 10 days of completion of Koha implementation on your server.  Invoice will be generated immediately after the full payment is received.	100% on completion of Koha implementation on our cloud server.  Invoice will be generated immediately after the full payment is received.	<b>FREE FOR EVER IMPLEMENTATION, HOSTING, AMC, DATA-MIGRATION FROM XLS/KOHA</b>  Payment only if any extra Paid-service is chosen by you.
<b>Implementation Steps:</b>	Place the order. Provide access to your server alongwith the OPAC, Collection and Patron Information as per files We do the rest.	Place the order. Provide the OPAC, Collection and Patron Information as per files We do the rest.	Register your Library at <a href="http://www.bestbookbuddies.com/register">www.bestbookbuddies.com/register</a> Provide the OPAC, Collection and Patron Information as per files. <b>We do the rest.</b>
<b>Validity</b>	This offer is valid for 30 days from date hereof		

**Presentation:** [https://bestbookbuddies.com/dl/bbb\\_introduction.pdf](https://bestbookbuddies.com/dl/bbb_introduction.pdf)

**Video Presentation:** <https://www.youtube.com/watch?v=rCUbjTIIbng&authuser=0>

**OPAC information file:** [https://bestbookbuddies.com/files/info\\_form.doc](https://bestbookbuddies.com/files/info_form.doc)

**Data format files:** [https://bestbookbuddies.com/files/excel\\_data\\_file\\_templates.zip](https://bestbookbuddies.com/files/excel_data_file_templates.zip)



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**Manual & Tutorials:** Available free of cost at: [www.BestBookBuddies.com](http://www.BestBookBuddies.com)

**Files to provide** OPAC, Collection and Patron Data: Available free of cost at: [www.BestBookBuddies.com](http://www.BestBookBuddies.com)

**Terms and Conditions for the Free option:** Available free of cost at: [www.BestBookBuddies.com](http://www.BestBookBuddies.com) and also attached herewith.

**Data Entry Framework:** We provide a minimal Framework as per your need of the Data Fields.

**Demo Koha availability:** [www.demo.bestbookbuddies.com](http://www.demo.bestbookbuddies.com) - We can provide the admin credentials, if needed for practicing the Koha administration, free of cost for 2 weeks.

## Reports offered with KOHA by BBB

List of all Active Patrons since a specific date	List of patrons expired in a specific year	A report to show all items currently checked out and to whom
Renewals by Call Number	Overdue materials List	Patrons checking out the most
Low Circulating Items or items haven't checked out in a specific period of time	Bar-code search report. To verify if a record available against provided bar-code.	Find all items that haven't been seen since a specific date (Inventory Report)
List of expiration date of patrons with patron details	List of unpaid fines with patron and item information	List of all accounting details in date range
Reports to Show the information for every order in the system.	Shows the total serials received with Title, Frequency, latest issue detail	A list of late items that should not arrived by now
Complete Shelf list or List all biblio with required detail	List of all Patrons from a Single Branch with open Hold Requests	Top 10 titles placed on hold in the last 6 months showing titles, authors etc.
List of all new patrons added between two dates at a branch	Shows the total number of items circulated from a branch	Top 10 circulating books for the last 6 months
Patrons who haven't checked out	List new items between specific dates	Items lost
Catalog by item type	Average loan time	Statistics Reports

Any extra report will be provided, free of cost, within 2-4 weeks of request.

If any clarification is needed, we are just a call/mail away.

BestBookBuddies is committed to helping you better allocate your resources by participating in the open source development process.

We look forward to working closely with your esteemed organization for the cause of Library automation. Thanking you and looking forward to a long term mutually remunerative working relationship.

For **BestBook Buddies Technologies Pvt. Ltd.**



(Sudhir Gandotra)  
C. E. O.

Encl.: Partial list of few prominent libraries from among those registered with us. Total list of 565+ Libraries can be provided on request, if required.



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## BRIEF LIST OF PROMINENT LIBRARIES USING OUR SERVICES

From India and 28 other Countries, like : Bangladesh, Belgium, Botswana, Columbia, Congo, Croatia (Hrvatska), Ghana, Indonesia, Iraq, Jordan, Kenya, Malawi, Myanmar, Namibia, Nepal, Nigeria, Pakistan, Philippines, Romania, Saudi Arabia, Singapore, Sri Lanka, Switzerland, Uganda, UK, USA, Zimbabwe ( For your Reference ).

- IIT Mandi
- IIT Jammu
- IIIT Delhi
- Forest Research Institute, Dehradun
- Indira Gandhi National Center for Arts
- VBI (Deemed University) Ladnun, Nagaur
- ICAR-CAZRI, Jodhpur,
- Swami Keshwanand Rajasthan Agricultural University, Beechwal- Bikaner
- Central University of Rajasthan, Bandarsindri, Kishangarh, Ajmer
- RAJASTHAN UNIVERSITY OF VETERINARY & ANIMAL SCIENCES, BIKANER
- Central Library Maulana Azad University Jodhpur
- Agriculture University Jodhpur
- SKNA University, Jobner
- CENTRAL LIBRARY, MAHARAJA GANGA SINGH UNIVERSITY, BIKANER
- NIIT University, Neemrana
- Library, College of Horticulture and Forestry, Jhalrapatan, Jhalawar
- MODY UNIVERSITY OF SCIENCE AND TECHNOLOGY Lakshmanagarh
- Indian Agriculture Research Institute, New Delhi (**105 Libraries on-boarded; rest of the 380 in process**)
- World Health Organization – 9 Locations including Geneva
- Central Bank of Nigeria (**37 Libraries with Union Catalog**)
- Delhi Public Library,
- Delhi Technical University,
- Doon School, Dehradun
- O.P. Jindal Global University, Sonapat
- Power Grid Corporation of India Ltd., Gurgaon
- Shiv Nadar University, Ghaziabad
- SGT University, Gurgaon (**7 Libraries**)
- Missouri International School,
- Fountain Head Education Trust, Surat
- HMIS, HUDCO, New Delhi
- Shaheed Sukhdev College of Business Studies
- Thapar University, Patiala, Punjab
- BML Munjal University
- The Marine Biological Association of the U.K.
- University College of Medical Sciences, Delhi, and others.



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